



VIAGGIO



2023 DEALER RESOURCE

# NOTES

## DETAILS OF THE JOURNEY...

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

For access to the Viaggio Dealer Portal visit:  
URL: **ViaggioPontoonBoats.com/DealerPortal**  
Password: **viaggio23**



### Volume Program:

Dealer qualifies for Volume Discount based on the quantity of boats/accessories ordered & confirmed by Aug 31, 2022 with a delivery date by February 28, 2023.

Discount is applied at time of invoicing.

Dealer becomes eligible for Volume Discount for the remainder of the program year if Fall order is delivered by February 28, 2023

Volume Discount only applies to boats & accessories, not to motors.

Boat Purchase Volume	Discount
8 - 19 Boats	3%
20 - 49 Boats	5%
50 or more Boats	7%

(Fall & In Season) - Pricing on boats and accessories ordered include interest-assist financing with Wells Fargo Commercial Finance, TCF or Northpoint through May 1st, 2023 or for 90 days (whichever is greater) from the date of invoicing.

Dealers must have approved credit lines with WFCF, TCF or Northpoint in order to qualify.

The Marine Group does not offer any rebates for early pay-off on floor-planned invoices.

### Cash Discounts Program:

(Fall & In Season) – Dealer may elect to take a cash discount in lieu of interest-assist financing.

Cash Discount applies to cash purchases or dealer-paid interest flooring using a partnered lender.

Discount applies to all boats and accessories ordered on the boats. Parts orders through Customer Service are not discounted.

Motors are eligible for cash discount.

Order Date	Discount
July 1, 2022 - June 30, 2023	3%

### COOP Program:

For MY2023 Viaggio will be providing 1% COOP funding to all dealers based on total 2023 boat sales. These funds can be utilized for boat show expenses or for general dealership advertising. Boat shows must include Viaggio boats on display to qualify for COOP reimbursement. For general advertising, up to 50% of ad expenses are eligible for your accrued COOP funds, so long as Viaggio is the sole manufacturer shown in the ad. For ads (print, digital, or otherwise) that include additional manufacturers the percentage covered will be adjusted proportionally. All artwork must be approved by Viaggio before running ads that will use COOP funds.

### Advertised Price Policy:

To protect the integrity of Viaggio pricing nationwide, it's required for all Viaggio dealers to show no less than MSRP when publishing boat pricing. This includes on dealership websites or in any digital and print advertising. This applies to all in season boats until the current 2023 model year is complete.

### Boat Freight:

A maximum load constitutes four (4) pontoon boats or some combination of pontoons with freight carrier's current equipment.

Space limitations apply for + 25' boats. Consult your Regional Sales Manager for further details.

#### Milage Rates:

Distance	Rates
< 300 miles	\$1,800 flat rate plus surcharge
301 - 499 miles	\$6.55 / mile plus surcharge
> 500 miles	\$6.55 / mile plus surcharge

Freight rates on single hauls: Flat rate of \$3.75 / mile plus surcharge

Split loads are based on total miles until all boats are delivered. \$200 Drop Fee per stop.

Dealer Pick-Up Fee: \$175 per boat

\*surcharges accounts for tolls and fluctuation in fuel costs



## Base Boat Price - 2023 Models

### DEL MAR

Model	2023 Dealer Base
DM16F	\$ 14,989
DM16C	\$ 16,190
DM18C	\$ 17,705
DM18U	\$ 21,287
DM18F	\$ 19,563
DM20C	\$ 18,185
DM20U	\$ 22,014
DM20F	\$ 20,444

### Model Designation

### Description

B	Bar
C	Cruise / L Bench
F	Fish
H	Fish Hybrid
Q	Quad Recliners
R	Rear Fish
S	Swingback
T	Triple Recliner
U	Quad Bench Lounger

### LAGO

Model	2023 Dealer Base
L18R	\$ 23,475
L18C	\$ 22,869
L18U	\$ 23,475
L18F	\$ 21,761
L20R	\$ 24,245
L20C	\$ 23,469
L20U	\$ 23,926
L20F	\$ 22,511
L22R	\$ 25,320
L22C	\$ 26,109
L22U	\$ 26,008
L22S	\$ 30,086
L22Q	\$ 27,278
L22T	\$ 27,211
L22F	\$ 28,243
L22H	\$ 26,394
L25R	\$ 28,357
L25C	\$ 27,211
L25U	\$ 28,660
L25S	\$ 32,165
L25Q	\$ 29,151
L25T	\$ 29,756

### DIAMANTE

Model	2023 Dealer Base
D21R	\$ 35,157
D21B	\$ 38,271
D21U	\$ 35,344
D21S	\$ 39,709
D21Q	\$ 34,739
D23R	\$ 36,243
D23B	\$ 39,422
D23U	\$ 35,747
D23S	\$ 40,645
D23Q	\$ 35,995
D23T	\$ 36,766
D26Q	\$ 37,884
D26T	\$ 39,422
D26S	\$ 42,844
D26R	\$ 39,945
D26B	\$ 41,747
D26U	\$ 38,551





## DEL MAR

### HULL, DECK, AND TUBES

- 18' & 20' Models
  - 8.5' Beam
  - 25" Pontoons
  - 26 Gal in Transom Fuel Tank
- Thatch Quartz Vinyl Woven Flooring
- Black Deck Trim and Corner Castings
- Teleflex Steering (Non-Tilt)
- Mooring Eyes
- 4 Stainless Steel Cleats
- Stainless Steel Retractable Ladder
- Enhanced Full C-Channel Cross Members
- Extended Splash Deflector on Nose Cones
- Pre-Drilled Transom

### RAILS

- Black Anodized rails
- Single Colored .040 Metal Fencing on Exterior of the Rail
- Exclusive Matte Metallic Fencing - Standard Colors Only\*
- Exclusive Decal Package with Accent Striping
- Rail Caps Around All Door Openings for Seamless Design
- Open Top Fencing Design w/ Vertical Uprights
- USCG Chrome, In-Rail Navigation Lights

### CONSOLE

- Del Mar Fiberglass Console with Light Gray Finish
- Charcoal Finish Dash Panel
- Gussi Italia Model 13 Gray Steering Wheel
- Horn in Console
- Veethree Volt and Tachometer - Chrome Bezel
- Veethree Fuel Gauge: 18' & 20' Only - Chrome Bezel
- **NEW** USB and USB-C Combo Charging Port
- Rocker Switches
- Standard Mechanical Steering Helm
- Master Power Switch



## DEL MAR

### FURNITURE

- LCI Premium Furniture
- Grayson Leon Vinyl with Ebony Leon Accent
- Completely Wrapped Rotocast Seat Bases
- Hands-Free Hinges on Flip-up Seat Cushions
- Low Contour, Fixed Backed Captain Chair
- Swivel Seat Bases
- 10" x 2 7/8" Captain and Mate Chair Base
- Black Cup Holders
- **NEW** USB and USB-C Combo Charging Port

### FISH MODELS

- Jammy Collapsible Fish Seats (Fish Models)
- 12" x 2 7/8" Plug in Fish Post (Fish Models)
- Fiberglass Stern Fish Station with Livewell & Battery Housing

### COVER AND BIMINI

- Black Snap on Canvas Crib Cover
- **NEW** Black Anodized LCI Bimini Frame (8.5' x 10') with Black Canvas & Boot
- **NEW** Transhield Boat Wrap



## DEL MAR

### **FURNITURE UPGRADES:**

M400	Upgrade to Low-Contour Captain or Mate Recliner	\$208
M401	Seat Slider Captain or Mate Chair	\$87
M402	Upgrade Fish Seat to Low Contour Fixed Back with Plug in Seat Bases	\$318
M403	Upgrade Fish Seat to Low Contour Recliner with Plug in Seat Bases	\$505
M404	Portable Cup Holders - Set of 2	\$193
M405	Stainless Steel Cup Holders	\$153
M406	Corner Cupholders Aft - Includes Two	\$252
M407	Corner Cupholders Bow - Includes Two	\$252
M437	Portable Bench Insert	\$695

### **ADD ONS:**

M408	Trolling Motor Outlet: Includes P Gate Exchange - Includes Corner Cupholders Bow Upgrade	\$527
M409	Side Skirting: Black	\$373
M410	Windscreen	\$95
M411	Additional in-floor Table Base (Mounted)	\$32
M412	Round Floatable Table & Kit Includes Table, Black Pedestal, & In-Floor Base	\$208
M512	Anode Package Two Anodes on Aft of Toons	\$78
M414	Tube Protectant	\$285
M415	Bimini Attached Privacy Enclosure	\$285
M416	Pro Series Ski Tow Bar Include Mounting Brackets Modified Splash Guards	\$1,132
M417	Ski Tow Hardware (Brackets & Splash Guards)	\$186
M420	Stainless Steel Fold-Down Cleats	\$186
M572	ACR Battery Management System	\$582
M562	Fender Clips	\$307
M587	<b>NEW</b> Engine Hang (Hang only)	\$695
M588	<b>NEW</b> Engine Hang and Rig	\$1,495

### **LIGHTING OPTIONS:**

M433	LED Push Button Courtesy Light in Helm	\$65
M434	Chrome LED In-Rail Docking Lights	\$186

### **STEREO OPTION:**

M508	BOSS MGR350B Receiver Includes Two 6.5" Marine Speakers	\$362
M509	Add. 2 6.5" Spkr (Requires Stereo Upgrade & Corner Cupholders on F Model)	\$138



DEL MAR			
<b>GAUGE OPTIONS:</b>			
M422	Trim Gauge		\$95
M423	Digital Depth Finder with Transducer		\$230
M424	Lowrance HOOK 2-4 (Flush Mount)		\$252
M478	Lowrance HOOK 2-5 HDI (Flush Mount)		\$527
<b>STEERING OPTIONS:</b>			
M426	Tilt Steering		\$186
M427	SeaStar Xtreme Mechanical Steering Includes Tilt Steering Upgrade		\$318
M428	Baystar Hydraulic Steering (Recommend for 115hp)		\$1,044
	Includes Baystar Helm, Hoses & Steering Cylinder		
<b>TOON OPTIONS</b>			
M429	Pontoon Side Keel (Port & Starboard)		\$294
M430	Lifting Strakes - Set of 2		\$629
M586	Fully Welded Lifting Strakes - Set of 2		\$795
	Full underdeck Performance Shield		
M431		18' Models	\$713
M432		20' Models	\$882



## LAGO

### HULL, DECK, AND TUBES

- 8.5' Beam
- 25" Pontoons
- Compass HB Luna Metro Vinyl Flooring
- Black trim and Corner Castings
- 26 Gal in Transom Fuel Tank
- Teleflex Steering
- Mooring Eyes
- 4 Stainless Steel Cleats
- Black Anodized Side Skirt
- Stainless Steel Retractable Ladder
- Pre-drilled Transom
- Enhanced Full C-Channel Cross Members
- Extended Splash Deflector on Nose Cones

### RAILS

- Black Anodized rails
- Two Tone Fencing Color Option
- .040 Metal Fencing on Exterior of the Rail
- Exclusive Matte Metallic Fencing - Standard or Premium Color Options
- Exclusive Decal Package with Accent Striping
- Rail Caps Around All Door Openings for Seamless Design
- USCG Chrome, In-Rail Navigation Lighting
- Horn in Rail at Bow

### CONSOLE

- Lago Fiberglass Console w/ Windscreen, Side Storage, & Kickplate
- Lago Tan or Lago Gray Console to Complement furniture
- Gussi Molinara 13.75" Black with Brushed Aluminum Steering wheel
- Charcoal Dash Panel with Rocker Switches and Dedicated Labels
- Master Power Switch
- Tilt steering
- Gauge Cluster with Chrome Bezels: Speedo (pitot), Tac, Volt, Fuel Gauges
- 12V Power Outlet

### STEREO

- Rockford Fosgate PMX-1 Receiver with 2.3" Display
- Four M0-65 Speakers: Black
- USB Input/Charger and Aux Port
- Rockford Fosgate Powered Antenna w/ Weather Band





## LAGO

### FURNITURE

- LCI Premium Furniture
- Greyson (Gray) Leon Vinyl Furniture with Ebony Leon Accent
- Barley (Tan) Leon Vinyl Furniture with Ebony Leon Accent
- Completely Wrapped Rotocast Seat Bases
- Hands-Free Hinges on Flip-Up Seat Cushions
- Mid-Contour, Recliner Captain Chair w/ Swivel & Seat Slider
- Mid-Contour, Recliner Mate Chair w/ Swivel
- 10" x 2 7/8" Captain & Mate Chair Bases
- Black Cup Holders with Chrome Trim
- Dark Charcoal Floatable Round Table Kit w/ In Floor Base
- **NEW** USB and USB-C Combo Charging Port
- **NEW** Mirror in Lounger

### FISH MODELS

- Jammy Collapsible Fish Seats (Fish Models Only)
- 12" x 2 7/8" Plug in Fish Post (Fish Models)
- Fiberglass Stern Fish Station with Livewell & Battery Housing

### COVER AND BIMINI

- Black Snap on Canvas Crib Cover
- **NEW** Black Anodized LCI Bimini Frame (8.5' x 10') with Black Canvas & Boot
- **NEW** Transshield Boat Wrap

## LAGO

### FURNITURE UPGRADES:

M435	Seat Slider - Mate Chairs	\$87
M437	Portable Bow Bench Insert	\$695
M575	Aft Bench Insert (Q Model Only)	\$637
M589	<b>NEW</b> High Back Recliner (Pair)	\$395
M591	<b>NEW</b> High Back Recliner (Single) for Lago C Only	\$198
M436	Upgrade Fish Seats to Mid-Contour Recliner w/ Seat Slider (Pair of Seats)	\$989
M438	Additional Jammy Fish Seat & pedestal	\$373
M404	Portable Cup Holders - set of 2	\$193
M506	In-chaise Trash Receptacle	\$87
M405	Stainless Steel Cup Holders	\$153



## LAGO

### ADD ONS:

M530	Trolling Motor Outlet (P Gate Exchange)	\$384
M568	Black Fiberglass Exchange - Lago: Custom Painted Console	\$1,066
M411	Additional In-Floor Table Base (Mounted)	\$32
M412	Additional Round Floatable Table & Kit: Inc. Table, Black Pedestal, & In-Floor Base	\$208
M537	Black Rectangle Table Kit Exchange	\$54
M512	Anode Package: Two Anodes on Aft of Toons	\$78
M414	Tube Protectant	\$285
M439	Rub Rail- Deck Trim Insert (Port & Starboard)	\$219
M440	<b>NEW</b> Additional USB-C Charging Port (Pre-Determined Location Per Model)	\$32
M415	Bimini Attached Privacy Enclosure	\$285
M416	Pro Series Ski Tow Bar Include Mounting Brackets & Modified Splash Guards	\$1,132
M417	Ski Tow Hardware (Brackets & Splash Guards)	\$186
M578	<b>NEW</b> Power Bimini with Speed Straps	\$1,195
M552	Extended Stationary Shade for Power Top	\$792
M441	Extended Bimini	\$950
M420	Stainless Steel Fold-Down Cleats	\$186
M443	Extended Aft Swimming Deck	\$974
M581	<b>NEW</b> Lilly Pad with Ghost Mounts Pre-Installed *Extended Deck Required	\$1,300
M580	<b>NEW</b> Ghost Mounts Pre-Installed *Extended Deck Required	\$95
M557	Wash Down Station	\$373
M572	ACR Battery Management System	\$582
M562	Fender Clips	\$307
M587	<b>NEW</b> Engine Hang (Hang only)	\$695
M588	<b>NEW</b> Engine Hang and Rig	\$1,495

### LIGHTING OPTIONS :

M444	LED Exterior Package (Underdeck & Aft Underwater)	\$1,055
M445	LED Interior Package (Speaker, Cupholders, & Seat Bases) Includes Speaker Upgrade to get Lighting	\$1,286
M433	LED Push Button Courtesy Light in Helm	\$65
M502	Chrome LED In-Rail Docking Lights	\$340

### STEREO OPTION:

M446	Upgrade to M1-65 70W speakers	\$318
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## LAGO

### TOON OPTIONS

#### Sporttoon Package Upgrade

20 - 22' Package: Requires 20" Shaft Motor Center Sporttoon w/ 2 Lifting Strakes, Full Underdeck Performance Shield BayStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder		
M447	20' Model Package	\$3,286
M448	22' Model Package	\$3,852

25' Package: Requires 20" Shaft Motor Center Sporttoon w/ 2 Lifting Strakes, Full Underdeck Performance Shield SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder		
M449	25' Model Package	\$4,476

#### Tripletoon Performance Package Upgrade

20 - 22' Package: Requires 25" Shaft Motor Full-length Center Toon w/ 2 Lifting Strakes Lifting Stakes on Inside of Port & Starboard Toons Full Underdeck Performance Shield 56 Gallon In-Transom Fuel Tank SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder <i>Recommend Power Assist Steering Upgrade on +200 HP</i>		
M450	20' Model Package	\$5,949
M451	22' Model Package	\$6,232

25' Package: Requires 25" Shaft Motor Full-length Center Toon w/ 2 Lifting Strakes Lifting Stakes on Inside of Port & Starboard Toons Full Underdeck Performance Shield 56 Gallon In-Transom Fuel Tank SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder <i>Recommend Power Assist Steering Upgrade on +200 HP</i>		
M452	25' Model Package	\$6,911

M453	Center-Toon In-Floor Storage (Requires Sport or Tripletoon Pkg)	\$1,132
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M430	Lifting Strakes - Set of 2 (Bi-toon or Sporttoon Only)	\$629
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M586	Fully Welded Lifting Strakes - Set of 2	\$795
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M429	Pontoon Side Keel (Port & Starboard)	\$294
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Full Underdeck Performance Shield (on Bi-Toons Only)		
M432	20' Model Package	\$882
M454	22' Model Package	\$961
M455	25' Model Package	\$1,075

M456	Big Water Package: Requires Tripletoon Performance Package Upgrade to .100 Aluminium on Toons with Three Additional Baffles per Toon Gussets in Lifting Strakes Re-enforced Splash Deflectors with Side Keels	\$2,495
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Details and pricing are subject to change with or without notice. Revision 6/23/2022



LAGO		
<b>GAUGE OPTIONS:</b>		
M422	Trim Gauge	\$95
M423	Digital Depth Finder with Transducer	\$230
M503	Upgrade to GPS Speedometer	\$65
M424	Lowrance HOOK 2-4 (Flush Mount)	\$252
M478	Lowrance HOOK 2-5 HDI (Flush Mount)	\$527
M479	Simrad Go7 Digital Display (Requires Digital Display Add-on; see pre-rig)	\$978
<b>STEERING OPTIONS:</b>		
M427	SeaStar Xtreme Mechanical Steering	\$318
M428	Baystar Hydraulic Steering (Recommend for 115- 150 hp) Includes Baystar Helm, Hoses & Steering Cylinder	\$1,044
M457	Seastar Hydraulic Steering (Recommend for +150 hp) Includes SeaStar Helm, Hoses & Steering Cylinder	\$1,429
M505	Upgrade from BayStar to SeaStar Only Available on 20' & 22' Sportoon Packages	\$503
M458	SeaStar Power Assist Steering (Recommend for +200 hp) Boat Requires SeaStar Hydraulic Steering to Upgrade to Power Assist	\$2,399
<b>FLOORING OPTION:</b>		
	Compass HB Teak II	
M539	Nutmeg (Tan) 18' - 23' Models	\$549
M540	Nutmeg (Tan) 25' - 26' Models	\$659
M541	Slate (Gray) 18' - 23' Models	\$549
M542	Slate (Gray) 25' - 26' Models	\$659
M560	Thatch Quartz 18' - 23' Models	\$0
	Thatch Quartz 25' - 26' Models	\$0
	Compass HB Lakeport Plank	
M555	Flint (Gray) 21' & 23' Models	\$879
M556	Flint (Gray) 26' Models	\$989
M489	Shadow (Tan) 21' & 23' Models	\$879
M490	Shadow (Tan) 26' Models	\$989



## DIAMANTE

### HULL, DECK, AND TUBES

- 8.5' Beam
- 25" Pontoons
- Compass HB Brushed Dark Tan or Fusion Dark Gray Flooring to Complement Furniture
- Black Trim and Corner Castings
- Black Anodized Deck Trim with Rubber Rail Insert
- 26 Gal in Transom Fuel Tank
- Teleflex Extreme Steering
- Mooring Eyes
- 4 Stainless Steel Cleats
- Black Anodized Side Skirt
- Stainless Steel Retractable Ladder
- Pre-Drilled Transom
- Enhanced Full C-Channel Cross Members
- Extended Splash Deflector on Nose Cones

### RAILS

- Black Anodized Rails
- Exclusive 3" Extrusion Rail Design
- Two Tone Colored .040 Metal Fencing
- Exclusive Matte Metallic Fencing Standard or Premium Color Options
- Raised Chrome-cal Decals with Exclusive Graphic Striping
- Accented Lighting for Rail Decals
- Hidden Fastening Channel for Securing Rail
- Rail Caps Around all Door Openings for Seamless Design
- USCG Chrome, In-Rail Navigation Lights with LED Docking Lights
- Horn in Rail at Bow

### CONSOLE

- Sand (Tan) or Stone (Gray) Console
- Full Fiberglass Diamante Helm w/ Windscreen, Side Storage, & Matted Kickplate
- Charcoal Dash Panel with Switches
- Torcello 14" Black with Chrome Trim Steering Wheel
- **NEW** - Simrad Go9 Display
- Tilt Steering
- 12V Power Outlet
- Illuminated Toggle Switches with Dedicated Labels
- Fuse Panel w/ Push Button Resettable Breakers
- Chrome Courtesy Lighting
- Side Storage with Push Button Lighting
- Master Power Switch





## DIAMANTE

### STEREO

- Rockford Fosgate PMX-2 Receiver with 2.7" Display
- Four M1-65 Speakers: Black
- Rockford Fosgate Powered Antenna w/ Weather Band
- USB Input/Charger & Aux Port

### FURNITURE

- LCI Premium Furniture
- Sand Dollar (Tan) or Auster (Gray) Leon Vinyl Furniture with Dark Graphite Accent
- High-Contour, Recliner Captain Chair w/ Swivel & Seat Slider
- High-Contour, Recliner Mate Chair w/ Swivel
- 10" x 2 7/8" Captain and Mate Chair Base
- Hands-Free Hinges on Flip-up Seat Cushions
- Stainless Cup Holders
- Dark Charcoal Floatable Rectangle Table Kit w/ Stainless Flush Mount Base
- Centric Collapsible Fish Seats (R Models Only)
- 12" x 2 7/8" Plug in Fish Post (R Models Only)
- Fiberglass Fish Station with Scratch-Resistant HDPE Top (R Model Only)
- **NEW** USB and USB-C Combo Charging Port x2
- **NEW** Mirror in Lounger

### COVER AND BIMINI

- Black Quick Release Canvas Crib Cover
- **NEW** Black Anodized LCI Bimini Frame (8.5' x 10') with Black Canvas & Boot
- **NEW** Transhield Boat Wrap



## DIAMANTE

### FURNITURE UPGRADES:

#### Colored Upgrade Furniture Package

M500	White / Tan / Graphite Package: Brite White with Dark Graphite & Truffle Accent	\$164
M501	White / Gray / Graphite Package: Brite White with Dark Graphite & Flint Accent	\$164
M463	Cognac Package: Dark Graphite/Porcelain Accents: Incl. Black Painted Console	\$1,264
M435	Seat Slider - Mate Chairs	\$87
M466	Upgrade Captain Chair to High-Contour Bolster Recliner	\$328
M467	Upgrade Captain or Mate Chair to High-Contour King Recliner	\$347
M468	Upgrade Fish Seat to High-Contour Recliner (PAIR)	\$1,165
M437	Portable Bow Bench Insert	\$695
M506	In-Chaise Trash Receptacle	\$87
M404	Portable Cup Holders - Set of 2	\$193

### ADD ONS:

M530	Trolling Motor Outlet (P Gate Exchange)	\$384
M543	Black Fiberglass Exchange - Diamante: Custom Painted Console	\$1,099
M507	Additional Flush Mount Table Base (Mounted)	\$39
M469	Additional Rectangle Floatable Table Kit: Table, SS Pedestal, & Flush Mount Base	\$263
M470	Clear Oval Table KIT EXCHANGE w Black Inlay & Raised SS Cupholders	\$450
M512	Anode Package: Two anodes on Aft of Toons	\$78
M414	Tube Protectant	\$285
M440	<b>NEW</b> Additional USB-C Port (Pre-Determined Location Per Model), up to 2 allowed	\$32
M415	Bimini Attached Privacy Enclosure	\$285
M416	Pro Series Ski Tow Bar Include Mounting Brackets & Modified Splash Guards	\$1,132
M417	Ski Tow Hardware (Brackets & Splash Guards)	\$186
M419	<b>NEW</b> Power Bimini with Speed Straps	\$1,195
M552	Extended Bimini for Power Top	\$792
M441	Extended Bimini	\$950
M420	Stainless Steel Fold-Down Cleats	\$186
M557	Wash Down Station	\$373
M572	ACR Battery Management System	\$582
M581	<b>NEW</b> Lilly Pad with Ghost Mounts Pre-Installed *Extended Deck Required	\$1,300
M580	<b>NEW</b> Ghost Mounts pre-installed *Extended Deck Required	\$95
M562	Fender Clips	\$307
M587	<b>NEW</b> Engine Hang (Hang only)	\$695
M588	<b>NEW</b> Engine Hang and Rig	\$1,495



## DIAMANTE

### **LIGHTING OPTIONS :**

M471	RGB Exterior Package (Underdeck & Aft Underwater)	\$1,335
M472	RGB Interior Package (Speaker, Cupholders, Table Base & Seat Bases)	\$1,835
M444	LED Exterior Package (Underdeck & Aft Underwater)	\$1,055
M473	LED Interior Package (Speaker, Cupholders, Table Base & Seat Bases)	\$1,000

### **STEREO OPTIONS:**

M474	Sound System Upgrade Four M2-65 150W Speakers, 10" 400W Subwoofer & 1000W Amplifier	\$2,378
M475	REMOTE OPTION - Includes one additional remote	\$1,019
M476	Can Bus Interface Radio: Require Simrad Digital Upgrade	\$989

### **STEERING OPTIONS:**

M427	SeaStar Xtreme Mechanical Steering	\$318
M428	Baystar Hydraulic Steering (Recommend for 115- 150 hp) Includes Baystar Helm, Hoses & Steering Cylinder	\$1,044
M457	Seastar Hydraulic Steering (Recommend for +150 hp) Includes SeaStar Helm, Hoses & Steering Cylinder	\$1,429
M505	Upgrade from BayStar to SeaStar Only Available on 21' & 23' Sportoon Packages	\$503
M458	SeaStar Power Assist Steering (Recommend for +200 hp) Boat Requires SeaStar Hydraulic Steering to Upgrade to Power Assist	\$2,399

### **FLOORING OPTIONS:**

Compass HB Teak II		
M539	Nutmeg (Tan) 18' - 23' Models	\$549
M540	Nutmeg (Tan) 25' - 26' Models	\$659
M541	Slate (Gray) 18' - 23' Models	\$549
M542	Slate (Gray) 25' - 26' Models	\$659
Compass HB Riptide		
M553	Shadow (Tan) 21' & 23' Models	\$549
M554	Shadow (Tan) 26' Models	\$659
Compass HB Lakeport Plank		
M555	Flint (Gray) 21' & 23' Models	\$879
M556	Flint (Gray) 26' Models	\$989
M489	Shadow (Tan) 21' & 23' Models	\$879
M490	Shadow (Tan) 26' Models	\$989



## DIAMANTE

### TOON OPTIONS

*Recommend Power Assist Steering upgrade on +200 HP*

#### Sporttoon Package Upgrade

21 - 23' Package: Requires 20" Shaft Motor

Center Sporttoon w/ 2 Lifting Strakes,

Full Underdeck Performance Shield

BayStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder

M491	21' Model Package	\$3,343
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M492	23' Model Package	\$3,909
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26' Package: requires 20" Shaft Motor

Center Sporttoon w/ 2 Lifting Strakes,

Full Underdeck Performance Shield

SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder

M493	26' Model Package	\$4,532
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#### Tripletoon Performance Package Upgrade

21 - 23' Package: Requires 25" Shaft Motor

Full-length Center Toon w/ 2 Lifting Strakes

Lifting Stakes on Inside of Port & Starboard Toons

Full Underdeck Performance Shield

56 Gallon In-Transom Fuel Tank

SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder

M494	21' Model Package	\$6,005
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M495	23' Model Package	\$6,289
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25 - 26' Package: requires 25" Shaft Motor

Full-length Center Toon w/ 2 Lifting Strakes

Lifting Stakes on Inside of Port & Starboard Toons

Full Underdeck Performance Shield

56 Gallon In-Transom Fuel Tank

SeaStar Hydraulic Steering: Helm, Hoses, & Steering Cylinder

M496	26' Model Package	\$6,969
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M453	Center-Toon In-Floor Storage (Requires Sport or Tripletoon Pkg)	\$1,132
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M430	Lifting Strakes - Set of 2 (Bi-toon or Sporttoon only)	\$629
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M586	Fully Welded Lifting Strakes - Set of 2	\$795
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M429	Pontoon Side Keel (Port & Starboard)	\$294
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Full Underdeck Performance Shield (on Bi-toons Only)

M497	21' Model Package	\$882
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M498	23' Model Package	\$961
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M499	26' Model Package	\$1,075
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M456	Big Water Package: Requires Tripletoon Performance Package	\$2,495
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Upgrade to .100 Aluminium on Toons w/ Three Additional Baffles Per Toon

Gussets in Lifting Strakes

Re-enforced Splash Deflectors with Side Keels



## DIAMANTE

### PLATINUM PACKAGE UPGRADES:

M464	Upgrade to Diamante Platinum Console 3" Riser, Marine Mat Pad w/ Custom Logo & Starboard Storage Access Thermoform Dash Panel Dual Simrad Go7 Digital Displays Gussi Tino 14" Black Leather w/ Clear Anodized Spoke Steering Wheel	\$2,080
M465	Upgrade to Diamante Platinum Furniture Package Extra Wide Chaise Loungers with integrated Arm Rest and Cupholder Wide Seat Cushions on all Straight and Radius Benches Bolster Style Captain Chair Double Stitching Inlays In-chaise Trash Recepticle Speakers Integrated in Back Rest Cupholders	\$2,945
M504	Upgrade to Full Diamante Platinum Package Platinum Furniture Package with Bolster Captain Chair Platinum Console Package Sound System Upgrade Tripletoon Package Center with Ski Storage Pro Series Ski Tow Bar Package RGB Exterior Package RGB Interior Package	\$14,899





## ENGINE & PRE-RIG OFFERING

The Marine Group, LLC offers Mercury, Suzuki, Yamaha, & Honda in both Mechanical & Digital pre-rig configurations where applicable. Engines qualify for payment discounts, but do not qualify for volume discounts or levels.

Engines will be ordered when a boat order is placed. Engine will be scheduled to deliver based on production of matching boat. Dealer can request engine shipment for immediate shipment. Cash Payment will be invoiced at time of engine shipment with Net 15 terms. There must be an available hull I.D. # associated with each motor ordered. Dealers must be approved by the motor manufacturer in order to purchase "Packaged" motors from The Marine Group.

Motor Prices – See Packaged Motor Price Sheets for pricing, discounts and freight costs. Note that prices are for standard pre-rigs and that various motor horsepower and types may require special pre-rig materials which are available at the request of the dealer when ordered and may affect pricing. Any boat with a digital pre-rig will automatically require the addition of a Simrad system.

### PRE-RIG OPTIONS

MERCURY	Mechanical Pre-Rig for Analog Gauges <i>Control box, control cables, key switch, &amp; harness.</i>	M208	\$835
	DTS Pre-Rig <i>DTS single control, converter, key switch, &amp; data harness</i> <i>Requires SeaStar Hydraulic Steering (not included in pre-rig pricing)</i>	M214	\$2,617
	Verado DTS Pre-Rig with POWER ASSIST: Power Steering Models only <i>DTS single control, converter, key switch, &amp; data harness</i> <i>Mercury Hydraulic steering kit &amp; power assist system</i> <i>Pricing includes exchange on standard SeaStar Steering</i>	M215	\$3,805
	Digital Display Add-on: <b>Required for all Diamante models Simrad Go9 (or dual Go7 for Platinum upgrade option)</b> <i>Vessel Link, NMEA 2000 starter kit, Bus Bar, Junction Box, &amp; Acc Relay</i>	M514	\$839
SUZUKI	Mechanical Pre-Rig: <i>Control box, cables, harness &amp; motor gauge</i>	M209	\$1,088
	Suzuki Precision Digital Pre-Rig: <i>Single Engine Main Station, Harness, Engine Adapter and 2" NMEA SMIS Kit</i> <i>Requires Digital Display, not for analog gauges</i>	M213	\$2,745
	Digital Display Add-on: <b>Required for all Diamante models Simrad Go9 (or Go7 for Platinum upgrade option)</b> <i>Suzuki Gateway, NMEA Starter Kit, &amp; Bus Bar</i>	M515	\$376
YAMAHA	Mechanical Pre-Rig: <i>Control box, control cables, key switch, harness &amp; fuel/water separator</i>	M211	\$1,273
	DEC Command Link Pre-Rig: <i>Single Station Control, Harnesses, Key Switch, &amp; fuel/water separator</i>	M217	\$2,459
	Digital Display Add-on: <b>Required for all Diamante models Simrad Go9 (or Go7 for Platinum upgrade option)</b> <i>Yamaha Gateway, Multi-hub, Inline Hub assembly, NMEA 2000 starter kit, &amp; Bus Bar</i>	M516	\$923
HONDA	Mechanical Pre-Rig: <i>Control box, cables, key switch, and harness</i>	M210	\$978
	<i>Digital Adaptor Harness - Required on 200 hp and above</i>	M590	\$153
	iST Digital Pre-rig: <i>Single Station Control, Harnesses, Key Switch</i>	M216	\$2,364
	Digital Display Add-on: <b>Required for all Diamante models Simrad Go9 (or Go7 for Platinum upgrade option)</b> <i>NMEA 2000 Starter Kit, Bus Bar, NMEA engine cable</i>	M513	\$347





Confidential: Mercury / Viaggio Pricing Effective July 1, 2022

Free freight on 2 or more motors drop shipped to dealer  
2.5-60HP: \$50 75-300HP \$100

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
MER1002	9.9ELPT CT PK	\$2,717	\$1.75
MER1003	9.9EXLPT CT PK	\$2,780	\$1.75
MER1006	15ELPT PK	\$3,177	\$1.75
MER1007	15EXLPT PK	\$3,279	\$1.75
MER1011	25ELPT	\$4,150	\$4.75
MER1012	30ELPT	\$4,735	\$4.75
MER1013	40ELPT	\$5,472	\$4.75
MER1014	40ELPT CT	\$5,889	\$4.75
MER1015	50ELPT	\$6,093	\$4.75
MER1016	50ELPT CT	\$6,243	\$4.75
MER1017	60ELPT	\$6,505	\$4.75
MER1018	60ELPT CT	\$6,562	\$4.75
MER1019	75ELPT	\$8,020	\$4.75
MER1020	90ELPT	\$8,379	\$4.50
MER1021	90EXLPT	\$8,410	\$4.50
MER1022	90ELPT CT	\$8,649	\$4.50
MER1023	90EXLPT CT	\$8,681	\$5.00
MER1024	115ELPT	\$9,150	\$5.00
MER1025	115EXLPT	\$9,176	\$5.00
MER1026	115ELPT CT	\$9,424	\$11.00
MER1027	115EXLPT CT	\$9,452	\$11.00
MER1028	115ELPT PRO XS	\$9,642	\$11.00
MER1029	115 EXLPT PRO XS	\$9,673	\$11.00
MER1030	115ELPT PRO XS CT	\$9,921	\$11.00
MER1031	115EXLPT PRO XS CT	\$9,948	\$20.00
MER1032	150L	\$12,000	\$20.00
MER1033	150XL	\$12,074	\$20.00
MER1034	150L PRO XS	\$12,465	\$20.00
MER1035	150XL PRO XS	\$12,544	\$20.00
MER1036	175L PRO XS 4S	\$15,144	\$20.00
MER1037	175XL PRO 4S	\$15,365	\$20.00
MER1038	200L	\$15,460	\$20.00
MER1039	200XL	\$15,676	\$32.00
MER1040	200L CF WHITE	\$16,385	\$32.00
MER1041	200XL CF WHITE	\$16,601	\$32.00
MER1042	200L DTS	\$15,920	\$32.00
MER1043	200XL DTS	\$16,137	\$32.00
MER1044	200L DTS CF WHITE	\$16,845	\$32.00
MER1045	200XL DTS CF WHITE	\$17,062	\$50.00
MER1046	200L PRO XS TRQMST	\$16,539	\$50.00
MER1050	225L	\$17,067	\$50.00
MER1051	225XL	\$17,288	\$50.00
MER1052	225L CF WHITE	\$17,992	\$50.00
MER1053	225XL CF WHITE	\$18,214	\$50.00
MER1054	225L DTS	\$17,527	\$50.00
MER1055	225XL DTS	\$17,748	\$50.00

Details and pricing are subject to change with or without notice. Revision 6/23/2022





Confidential: Mercury / Viaggio Pricing Effective July 1, 2022

Free freight on 2 or more motors drop shipped to dealer  
2.5-60HP: \$50 75-300HP \$100

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
MER1056	225L DTS CF WHITE	\$18,452	\$50.00
MER1057	225XL DTS CF WHITE	\$18,674	\$50.00
MER1058	225L PRO XS TRQMST	\$18,426	\$50.00
MER1059	225XL PRO XS	\$17,360	\$50.00
MER1060	225L PRO XS DTS TRQMST	\$19,026	\$50.00
MER1061	225XL PRO XS DTS	\$19,248	\$50.00
MER1062	250L	\$19,776	\$50.00
MER1063	250XL	\$20,096	\$50.00
MER1064	250L CF WHITE	\$21,022	\$50.00
MER1065	250XL CF WHITE	\$21,342	\$50.00
MER1066	250L DTS	\$20,377	\$50.00
MER1067	250XL DTS	\$20,697	\$50.00
MER1068	250L DTS CF WHITE	\$21,623	\$50.00
MER1069	250XL DTS CF WHITE	\$21,943	\$50.00
MER1070	250L PRO XS TRQMST	\$19,559	\$50.00
MER1071	250XL PRO XS	\$20,277	\$50.00
MER1072	250L PRO XS DTS TRQMST	\$20,159	\$50.00
MER1073	250XL PRO XS DTS	\$20,878	\$50.00
MER1074	250L VERADO	\$21,793	\$50.00
MER1075	250XL VERADO	\$22,011	\$50.00
MER1076	250L VERADO CF WHITE	\$23,040	\$50.00
MER1077	250XL VERADO CF WHITE	\$23,257	\$50.00
MER1078	300L	\$21,496	\$50.00
MER1079	300XL	\$21,717	\$50.00
MER1080	300L CF WHITE	\$22,742	\$50.00
MER1081	300XL CF WHITE	\$22,963	\$50.00
MER1082	300L DTS	\$22,210	\$50.00
MER1083	300XL DTS	\$22,431	\$50.00
MER1084	300L DTS CF WHITE	\$23,455	\$50.00
MER1085	300XL DTS CF WHITE	\$23,677	\$50.00
MER1086	300L PRO XS TRQMST	\$22,770	\$50.00
MER1087	300XL PRO XS	\$22,986	\$50.00
MER1088	300L PRO XS DTS TRQMST	\$23,482	\$50.00
MER1089	300XL PRO XS DTS	\$23,699	\$50.00
MER1090	300L VERADO	\$23,560	\$50.00
MER1091	300XL VERADO	\$23,776	\$50.00
MER1092	300L VERADO CF WHITE	\$24,806	\$50.00
MER1093	300XL VERADO CF WHITE	\$25,022	\$50.00



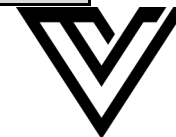


Confidential: Suzuki / Viaggio Pricing Effective July 1, 2022

Free frieght on 2 or more,2% frieght on ordering 1 motor

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
SUZ1000	DF9.9BTL2	\$3,061	\$1.75
SUZ1001	DF9.9BTLW2	\$3,061	\$1.75
SUZ1002	DF9.9BTX2	\$3,007	\$1.75
SUZ1003	DF9.9BTXW2	\$3,088	\$1.75
SUZ1004	DF20ATL2	\$3,732	\$4.75
SUZ1005	DF25ATL2	\$4,350	\$4.75
SUZ1006	DF25ATLW2	\$4,466	\$4.75
SUZ1007	DF30ATL2	\$4,976	\$4.75
SUZ1008	DF30ATLW2	\$5,093	\$4.50
SUZ1009	DF40ATL2	\$4,937	\$4.50
SUZ1010	DF40ATLW2	\$5,109	\$4.50
SUZ1011	DF50ATL2	\$5,140	\$5.00
SUZ1012	DF50ATLW2	\$5,327	\$5.00
SUZ1013	DF50AVTL2	\$5,390	\$5.00
SUZ1014	DF60ATL2	\$5,678	\$5.00
SUZ1015	DF60ATLW2	\$5,858	\$5.00
SUZ1016	DF60AVTL2	\$5,787	\$5.00
SUZ1076	DF75ATL5	\$6,700	\$5.00
SUZ1077	DF75ATLW5	\$6,850	\$5.00
SUZ1019	DF90ATL2	\$7,325	\$11.00
SUZ1020	DF90ATLW2	\$7,527	\$11.00
SUZ1021	DF90ATX2	\$7,387	\$11.00
SUZ1022	DF90ATXW2	\$7,589	\$11.00
SUZ1023	DF115BTL	\$8,480	\$20.00
SUZ1024	DF115ATLW2	\$8,615	\$20.00
SUZ1025	DF115ATLSS2	\$9,144	\$20.00
SUZ1026	DF115ATX2	\$8,536	\$20.00
SUZ1027	DF115ATXW2	\$8,760	\$20.00
SUZ1028	DF115ATXSS2	\$9,208	\$20.00
SUZ1029	DF140ATL2	\$9,648	\$20.00
SUZ1030	DF140ATLW2	\$9,888	\$20.00
SUZ1031	DF140ATX2	\$9,704	\$20.00
SUZ1032	DF140ATXW2	\$9,944	\$20.00
SUZ1033	DF150ATL2	\$10,803	\$32.00
SUZ1034	DF150ATLW2	\$11,045	\$32.00
SUZ1035	DF150ATLRSS2	\$11,201	\$32.00
SUZ1036	DF150ATX2	\$10,850	\$32.00
SUZ1037	DF150ATXW2	\$11,092	\$32.00
SUZ1038	DF150ATXRSS2	\$11,248	\$32.00
SUZ1039	DF150APL2	\$11,287	\$32.00
SUZ1040	DF150APLW2	\$11,528	\$32.00
SUZ1041	DF150APX2	\$11,575	\$32.00
SUZ1042	DF150APXW2	\$11,825	\$32.00
SUZ1043	DF175ATL2	\$11,825	\$32.00
SUZ1044	DF175ATLW2	\$12,152	\$32.00
SUZ1045	DF175ATX2	\$11,888	\$32.00
SUZ1046	DF175ATXW2	\$12,215	\$32.00

Details and pricing are subject to change with or without notice. Revision 6/23/2022





Confidential: Suzuki / Viaggio Pricing Effective July 1, 2022

Free frieght on 2 or more,2% frieght on ordering 1 motor

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
SUZ1047	DF175APL2	\$12,495	\$32.00
SUZ1048	DF175APLW2	\$12,808	\$32.00
SUZ1049	DF175APX2	\$12,745	\$32.00
SUZ1050	DF175APXW2	\$13,080	\$32.00
SUZ1051	DF200ATL2	\$13,026	\$50.00
SUZ1052	DF200ATLW2	\$13,423	\$50.00
SUZ1053	DF200ATLRSS2	\$13,447	\$50.00
SUZ1054	DF200ATX2	\$13,307	\$50.00
SUZ1055	DF200ATXW2	\$13,712	\$50.00
SUZ1056	DF200ATXRSS2	\$13,728	\$50.00
SUZ1057	DF200APL2	\$13,658	\$50.00
SUZ1058	DF200APLW	\$14,079	\$50.00
SUZ1059	DF200APX2	\$13,915	\$50.00
SUZ1060	DF200APXW2	\$14,352	\$50.00
SUZ1061	DF225TX2	\$15,967	\$50.00
SUZ1062	DF225TXW2	\$16,411	\$50.00
SUZ1063	DF250SSTL2	\$16,715	\$50.00
SUZ1064	DF250TLSS2	\$16,911	\$50.00
SUZ1065	DF250SSTX2	\$17,020	\$50.00
SUZ1066	DF250TXSS2	\$17,199	\$50.00
SUZ1067	DF250TX2	\$16,887	\$50.00
SUZ1068	DF250TXW2	\$17,355	\$50.00
SUZ1069	DF250APX2	\$17,893	\$50.00
SUZ1070	DF250APXW2	\$18,392	\$50.00
SUZ1071	DF300APL2	\$18,759	\$50.00
SUZ1072	DF300APLW2	\$19,321	\$50.00
SUZ1073	DF300APX2	\$18,899	\$50.00
SUZ1074	DF300APXW2	\$19,461	\$50.00
SUZ1075		\$3,081	\$50.00







Confidential: Yamaha / Viaggio Pricing Effective July 1, 2022

Free freight on 3 or more motors drop shipped to dealer

2-9hp: \$100 15-30hp: \$150  
40-90hp: \$200 115-175hp: \$250  
200-300hp: \$300 300hp+ \$350

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
YAM1000	F9.9LEB	\$2,727	\$1.75
YAM1001	T9.9LPB	\$3,099	\$1.75
YAM1002	T9.9XPB	\$3,137	\$1.75
YAM1003	F20LWB	\$3,701	\$1.75
YAM1004	F20LWPB	\$4,168	\$1.75
YAM1005	F25LWTC	\$4,365	\$4.75
YAM1006	T25LWTC	\$4,388	\$4.75
YAM1007	T25XWTC	\$4,429	\$4.75
YAM1008	F25LC	\$4,251	\$4.75
YAM1009	F25LWC	\$3,793	\$4.75
YAM1010	F30LA	\$5,508	\$4.50
YAM1011	F40LA	\$5,843	\$4.50
YAM1012	F50LB	\$6,374	\$5.00
YAM1013	T50LB	\$6,401	\$5.00
YAM1014	F60LB	\$7,171	\$5.00
YAM1015	T60LB	\$7,215	\$5.00
YAM1016	F70LA	\$7,650	\$5.00
YAM1017	F75LB	\$8,481	\$5.00
YAM1018	F90LB	\$8,588	\$11.00
YAM1019	F90XB	\$8,805	\$11.00
YAM1020	VF90LA	\$8,757	\$11.00
YAM1021	VF90XA	\$10,035	\$11.00
YAM1022	F115LB	\$9,550	\$20.00
YAM1023	F115XB	\$9,604	\$20.00
YAM1024	VF115LA	\$9,796	\$20.00
YAM1025	VF115XA	\$9,809	\$20.00
YAM1026	F150LB	\$12,496	\$32.00
YAM1027	F150XB	\$12,555	\$32.00
YAM1028	VF150LA	\$13,873	\$32.00
YAM1029	VF150XA	\$13,942	\$32.00
YAM1030	F150LCA	\$13,301	\$32.00
YAM1031	F150XCA	\$13,499	\$32.00
YAM1032	F175LA	\$13,945	\$32.00
YAM1033	F175XA	\$14,314	\$32.00
YAM1034	VF175LA	\$14,296	\$32.00
YAM1035	VF175XA	\$14,221	\$32.00
YAM1036	F175LCA	\$14,542	\$32.00
YAM1037	F175XCA	\$15,171	\$32.00
YAM1038	F200LB	\$15,407	\$50.00
YAM1039	F200XB	\$15,741	\$50.00
YAM1040	VF200LA	\$17,104	\$50.00
YAM1041	VF200XA	\$17,446	\$50.00





Confidential: Yamaha / Viaggio Pricing Effective July 1, 2022

Free freight on 3 or more motors drop shipped to dealer

2-9hp: \$100 15-30hp: \$150

40-90hp: \$200 115-175hp: \$250

200-300hp: \$300 300hp+ \$350

ITEM #	HP MODEL	VIAGGIO DEALER PRICE	GROW BOATING
YAM1042	F200LCA	\$15,938	\$50.00
YAM1043	F200XCA	\$16,491	\$50.00
YAM1044	F225XB	\$19,683	\$50.00
YAM1045	VF225LA	\$18,295	\$50.00
YAM1046	F250XB	\$19,894	\$50.00
YAM1047	VF250LA	\$19,789	\$50.00
YAM1048	VF250XA	\$20,150	\$50.00
YAM1049	F250XCA	\$21,845	\$50.00
YAM1050	F300XCA	\$22,930	\$50.00
YAM1051	F300XA	\$21,526	\$50.00
YAM1052	YAM1052	\$3,099	\$50.00





Confidential: Honda / Viaggio Pricing Effective July 1, 2022

Free freight on 3 or more drop shipped to dealer.

Less than 3 units will be charged \$150 per motor freight.

ITEM #	PART #	DESC	VIAGGIO DEALER PRICE	GROW BOATING
HON1000	657330	BFP8DK3LRT	\$2,817	\$4.75
HON1001	657380	BF10DK3LR	\$2,633	\$4.75
HON1002	657430	BFP10D3LRT	\$2,937	\$4.75
HON1003	657440	BFP10D3XRT	\$3,006	\$4.75
HON1004	657510	BF15D3LRT	\$3,231	\$4.75
HON1005	657530	BFP15D3XRT	\$3,450	\$4.75
HON1006	657590	BF20D3LRT	\$3,526	\$4.75
HON1007	657610	BF25D3LRG	\$3,854	\$4.75
HON1008	657620	BF25D3LRT	\$4,201	\$4.75
HON1009	657640	BF30D3LRG	\$4,244	\$4.50
HON1010	657650	BF30D3LRT	\$4,606	\$4.50
HON1011	661900	BF40D4LRTA	\$5,607	\$4.50
HON1012	661910	BF50D4LRTA	\$6,301	\$5.00
HON1013	661920	BF50D4XRTA	\$6,530	\$5.00
HON1014	657700	BF60A1LRT	\$7,020	\$5.00
HON1015	657720	BFP60A1LRT	\$7,221	\$5.00
HON1016	657730	BFP60A1XRT	\$6,300	\$5.00
HON1017	661930	BF75D4LRTA	\$7,964	\$11.00
HON1018	661940	BF90D5LRTA	\$8,490	\$11.00
HON1019	661950	BF90D5XRTA	\$8,710	\$11.00
HON1020	661960	BF100A1LRT	\$8,821	\$20.00
HON1021	661970	BF100A1XRT	\$9,100	\$20.00
HON1022	665320	BF115JLRA	\$9,955	\$20.00
HON1023	665330	BF115JXRA	\$10,114	\$20.00
HON1024	665321	BF115JLRA WT	\$10,377	\$20.00
HON1025	665331	BF115JXRA WT	\$10,539	\$20.00
HON1026	665360	BF140ALRA	\$10,338	\$20.00
HON1027	665370	BF140AXRA	\$10,568	\$20.00
HON1028	665361	BF140ALRA WT	\$10,756	\$20.00
HON1029	665371	BF140AXRA WT	\$10,987	\$20.00
HON1030	665420	BF150DLRA	\$12,428	\$32.00
HON1031	665430	BF150DXRA	\$12,582	\$32.00
HON1032	665421	BF150DLRA WT	\$12,842	\$32.00
HON1033	665431	BF150DXRA WT	\$12,918	\$32.00
HON1034	662380	BF200DLRA	\$15,520	\$50.00
HON1035	662400	BF200DXRA	\$15,653	\$50.00
HON1036	662401	BF200DXRA WT	\$16,224	\$50.00
HON1037	662410	BF200DXDA	\$17,140	\$50.00
HON1038	662411	BF200DXDA WT	\$17,544	\$50.00
HON1039	662440	BF225DLRA	\$16,845	\$50.00
HON1040	662460	BF225DXRA	\$16,718	\$50.00
HON1041	662461	BF225DXRA WT	\$17,317	\$50.00
HON1042	662470	BF225DXDA	\$18,242	\$50.00
HON1043	662471	BF225DXDA WT	\$18,676	\$50.00





Confidential: Honda / Viaggio Pricing Effective July 1, 2022

Free freight on 3 or more drop shipped to dealer.

Less than 3 units will be charged \$150 per motor freight.

ITEM #	PART #	DESC	VIAGGIO DEALER PRICE	GROW BOATING
HON1044	662540	BF250DLRA	\$17,738	\$50.00
HON1045	662560	BF250DXRA	\$17,798	\$50.00
HON1046	662561	BF250DXRA WT	\$18,128	\$50.00
HON1047	662550	BF250DLDA	\$19,029	\$50.00
HON1048	662570	BF250DXDA	\$19,016	\$50.00
HON1049	662571	BF250DXDA WT	\$19,327	\$50.00
HON1050	665340	BF115JLDA	\$11,281	\$50.00
HON1051	665350	BF115JXDA	\$11,378	\$50.00
HON1052	665341	BF115JLDA WT	\$11,640	\$50.00
HON1053	665351	BF115JXDA WT	\$11,830	\$50.00
HON1054	665390	BF140ALDA	\$12,092	\$50.00
HON1055	665400	BF140AXDA	\$12,352	\$50.00
HON1056	665391	BF140ALDA WT	\$12,449	\$50.00
HON1057	665401	BF140AXDA WT	\$12,710	\$50.00
HON1058	665450	BF150DLDA	\$14,215	\$50.00
HON1059	665460	BF150DXDA	\$14,310	\$50.00
HON1060	665451	BF150DLDA WT	\$14,571	\$50.00
HON1061	665461	BF150DXDA WT	\$14,669	\$50.00



**ADDITIONAL PROGRAMS: Restrictions & exclusions may apply.**

**DEALER POP PROGRAM**

**Discount / Payment Terms:**

- All dealers will participate in the Viaggio Dealer POP Program
- Annual \$400 POP charge to the dealer's P&A account by December 31, 2022

**Contents of Package:**

- Stock of 2023 Viaggio Product Catalogues
- Indoor Sign for Dealer Showroom
- Outdoor Hanging Banner for Dealership
- Access to all Video/Image creative developed by Viaggio
- Any required update pieces to 3' x 2' Viaggio Sample Display
- 35% Discount and Free Shipping in Viaggio Online Store for Merch and Gear Stock



## VIAGGIO VETERAN'S DISCOUNT PROGRAM

1. The Viaggio Marine US Military Discount Program applies only to 2023 model year product. (See Model Discount Chart below)
2. This is an instant rebate to the consumer at the dealership level. Checks will NOT be issued to the consumer or dealer. Dealers will receive a credit on their account. If you wish to have a check sent, please contact our Accounting Department.
3. The Military Discount must be listed as a separate line item (and noted as such) on the consumer Purchase Agreement. If this information is missing, credit will not be issued.
4. The model name and serial number of the boat must be clearly listed on the purchase agreement.
5. The boat must be registered.
6. Prior to purchase, the consumer must provide a copy of the following documents applicable to their situation: Leave and Earnings Statement (LES), DID Card, DD214 Form, a Death Certificate, record of Casualty Notification Actions, or Official Military Condolence Letter dated 1991 or later. These must be sent to Viaggio Marine at [rrheinheimer@viaggiomarine.com](mailto:rrheinheimer@viaggiomarine.com).
7. Discount Guidelines:
  - a. Active military members must provide a copy of their current Leave and Earnings Statement (LES).
  - b. Past servicemen/women who were honorably discharged or retired, must provide a copy of their DD214 form.
  - c. Immediate family members include: father, mother, brother, sister, spouse and child. These individuals must provide a Death Certificate verifying their serviceman/woman was killed in the line of duty. They may also provide a record of Casualty Notification Actions or an official Military Condolence Letter. All of which must be dated 1991 or later.
8. Purchase Agreements must be signed by RETAIL CUSTOMER and DEALERSHIP PERSONNEL. Any Purchase Agreements that are not signed by both parties will not receive credit.
9. Email the required paperwork (purchase agreement and military documentation to [rrheinheimer@viaggiomarine.com](mailto:rrheinheimer@viaggiomarine.com)). Paperwork must be emailed within 7 calendar days of delivering the boat to the consumer.
10. Not valid on government sales, commercial or camp and resort applications, purchases by the dealer and/or employees of the dealership or purchases by Viaggio Marine employees.
11. Unless specifically stated, this offer cannot be combined with any other Viaggio promotion.
12. All Claims will be audited. Offers made to consumers in error, sold before or after dates indicated or received before or after promotional deadlines will be the sole responsibility of the dealer.
13. Any Claims falsified or found to be not in the spirit of the program, will be denied and the dealer will be responsible for 100% of the consumer's discount. In addition, any dealer who submits falsified claims or claims not to be in the spirit of the program will be disqualified from the remainder of the program.

<u>BOAT MODEL</u>	<u>MILITARY DISCOUNT</u>
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DIAMANTE SERIES	<b>\$500 DISCOUNT</b>
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LAGO SERIES	<b>\$300 DISCOUNT</b>
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DEL MAR SERIES	<b>\$200 DISCOUNT</b>
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MAKING EVERY DAY ON THE WATER

# A DAY TO REMEMBER

## EXHILIRATING PERFORMANCE FOR TODAY'S PONTOONS

Suzuki Marine offers a wide range of outboards for your pontoon boat that will be sure to give you an exciting time on the water, whether you're tubing with family, racing to the next fishing spot or just enjoying a remote sandbar. Suzuki delivers the smooth acceleration, performance, and fuel efficiency to add more fun every day on the water.



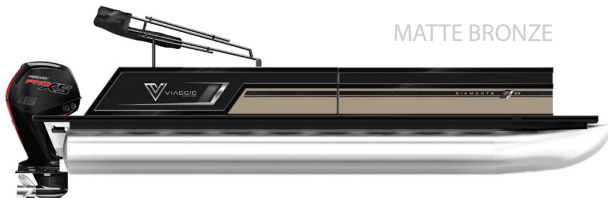
**THE  
ULTIMATE  
OUTBOARD MOTOR**

5 YEAR LIMITED WARRANTY applies to qualifying purchases of Suzuki outboard motors sold and delivered to the retail purchaser, for pleasure (non-commercial) use only, from April 1, 2022 through March 31, 2023. See Suzuki Limited Warranty for additional details. Suzuki, the "S" logo, and Suzuki model and product names are Suzuki Trademarks or ®. © 2022 Suzuki Marine USA, LLC. All rights reserved.

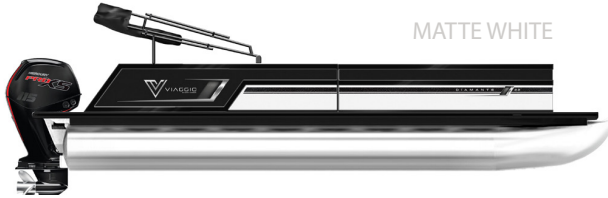


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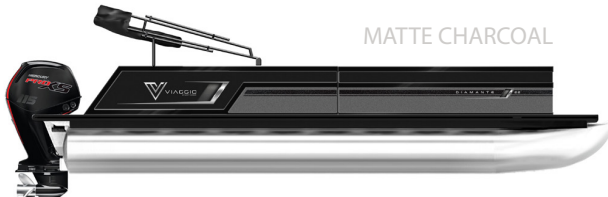
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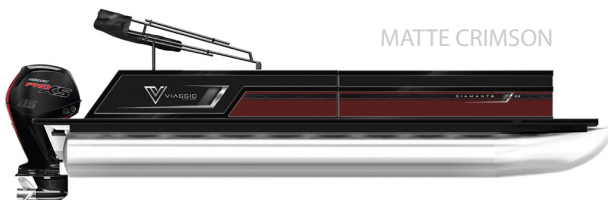
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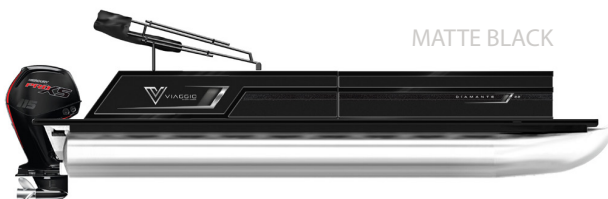
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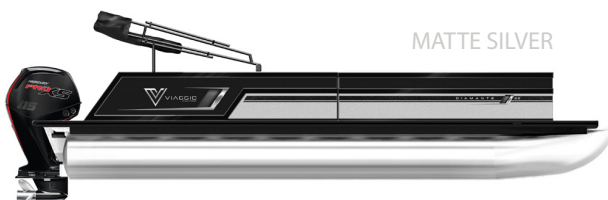
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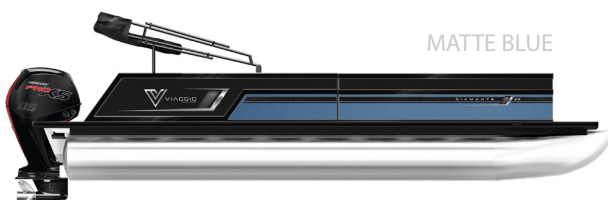
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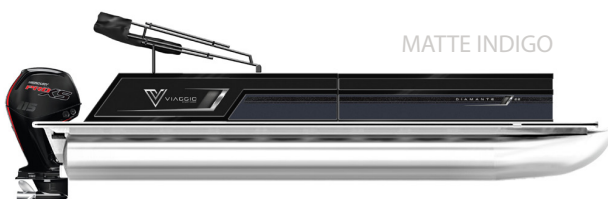
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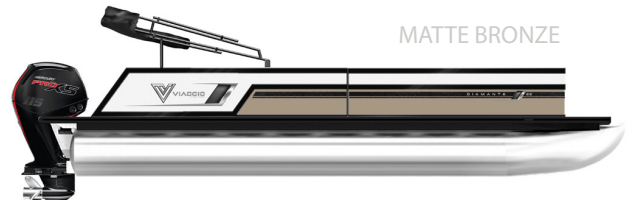


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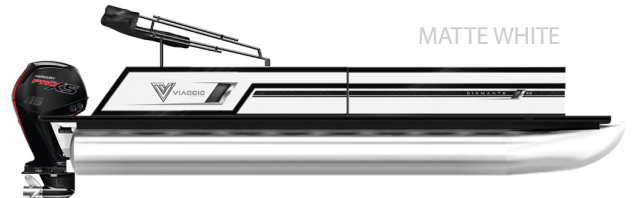


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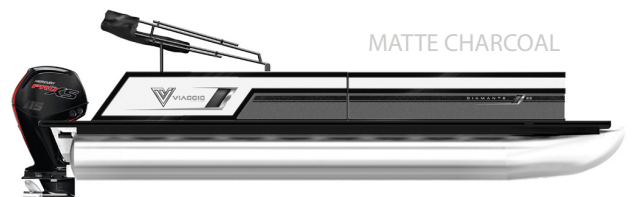
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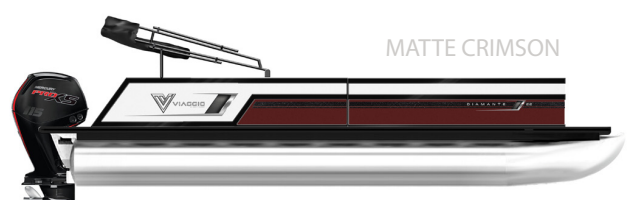
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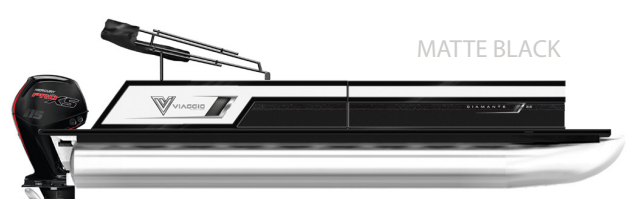
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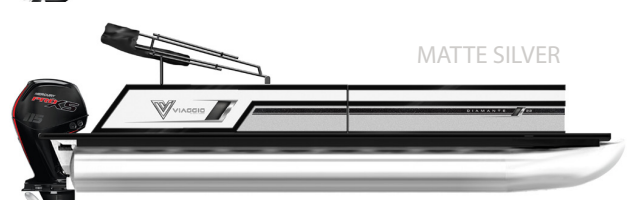
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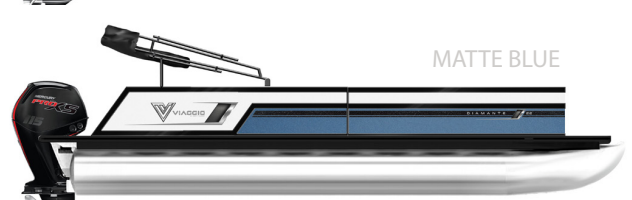
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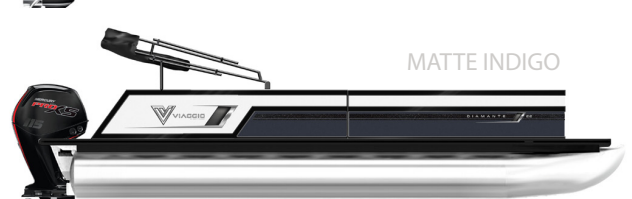
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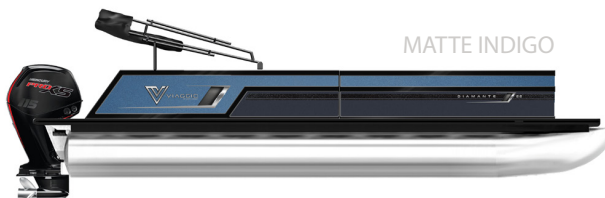
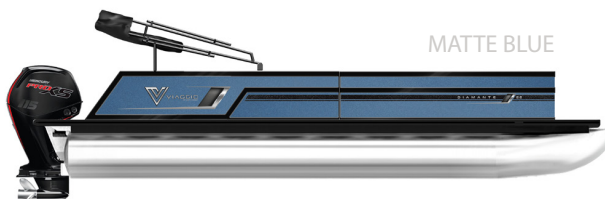
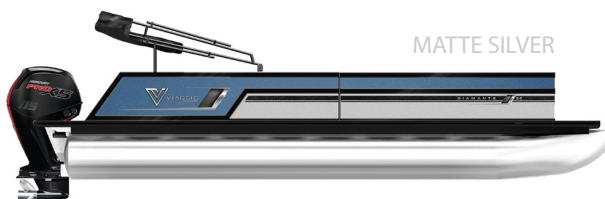
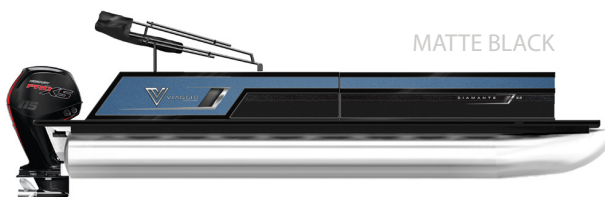
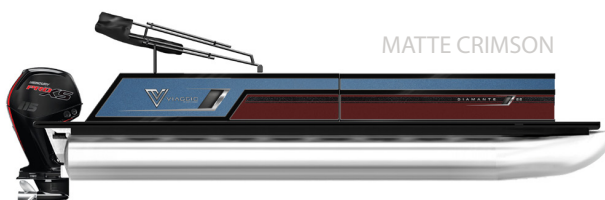
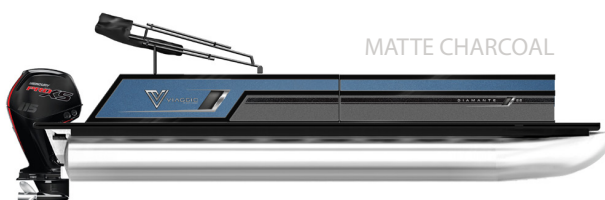
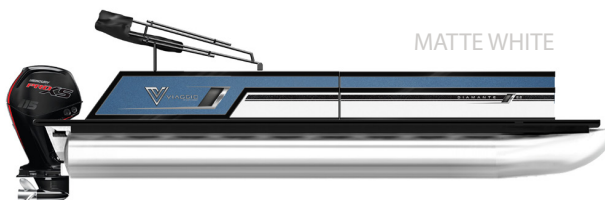
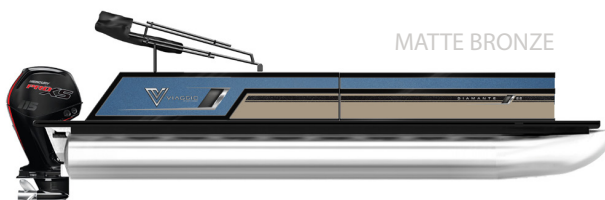


MATTE BLUE



MATTE INDIGO

MATTE BLUE



## MATTE CHARCOAL



MATTE BRONZE



MATTE INDIGO



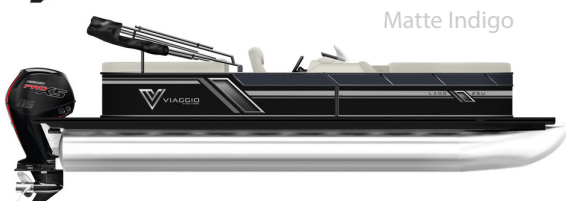
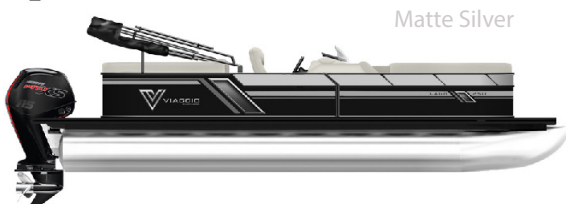
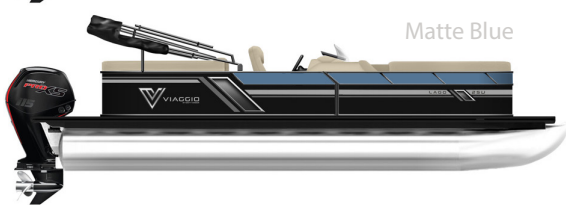
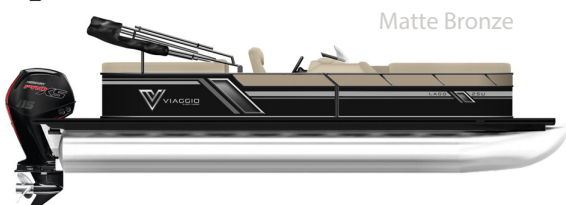
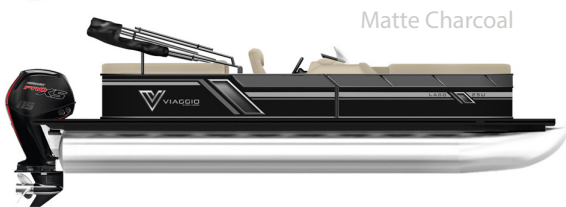
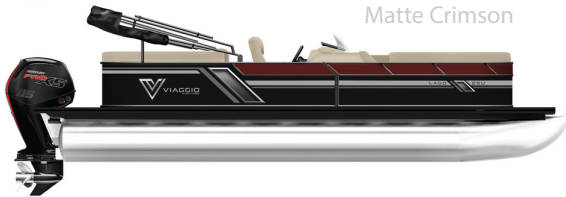
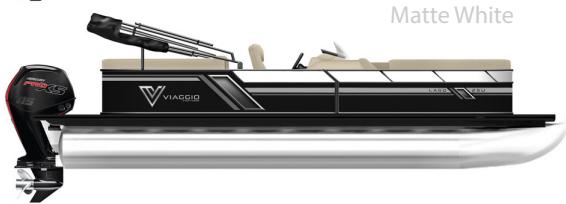
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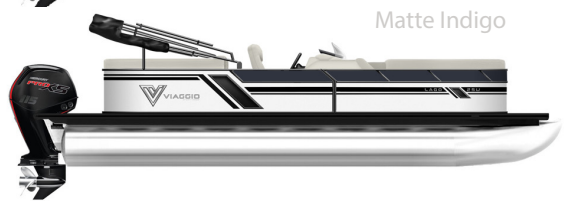
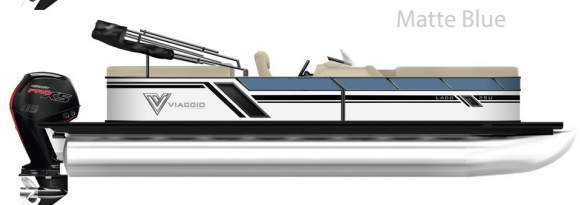
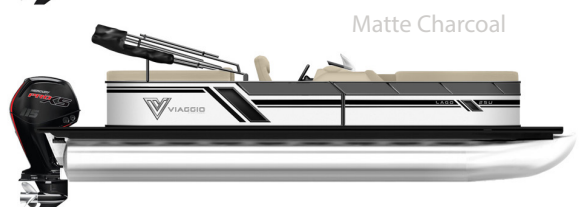
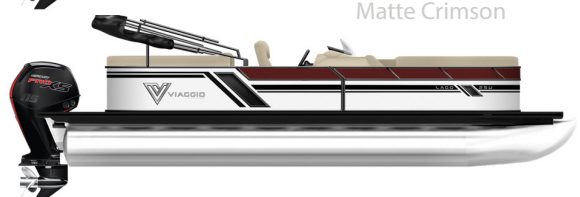
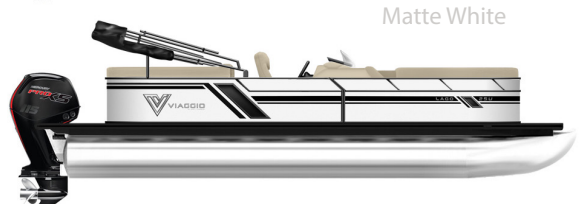
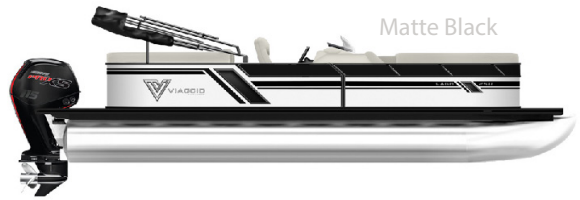


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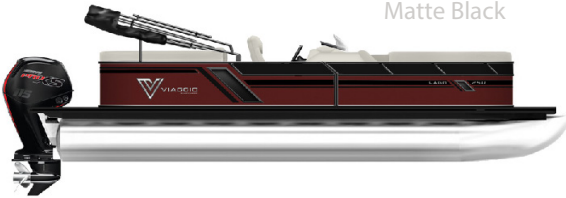
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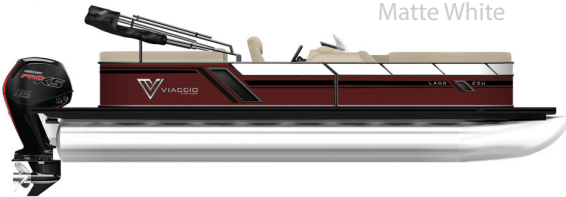
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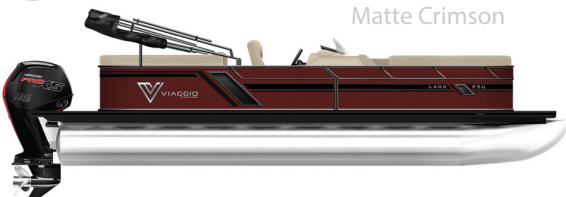
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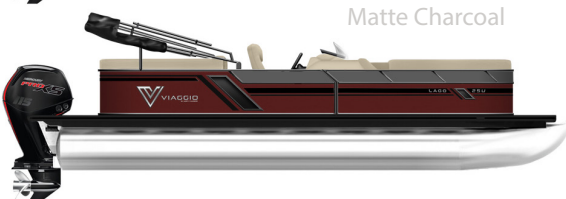
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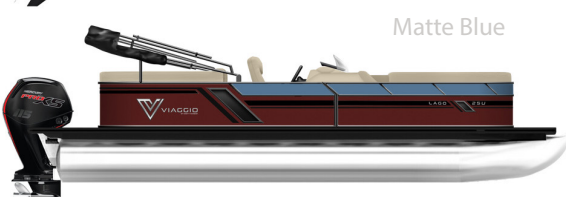
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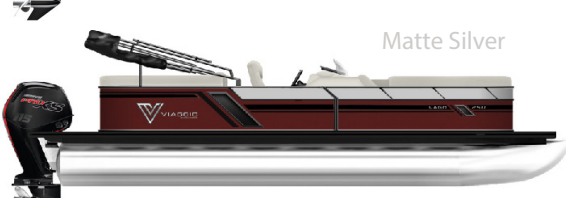
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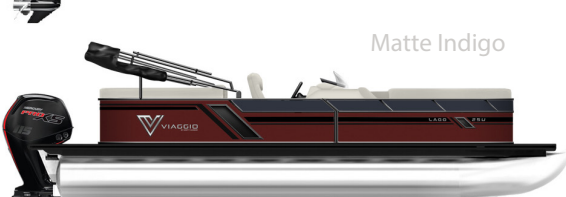
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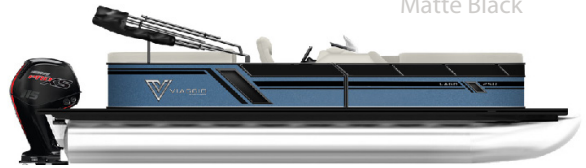


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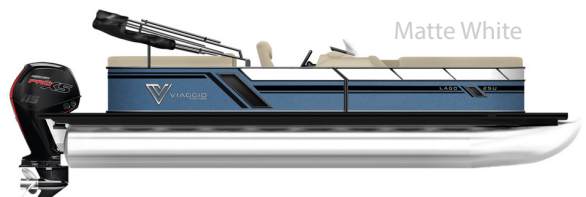


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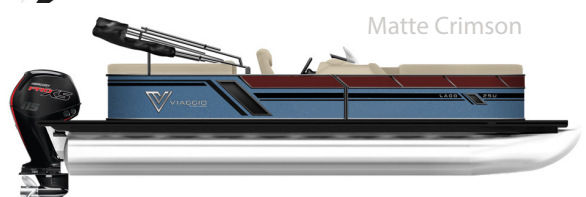
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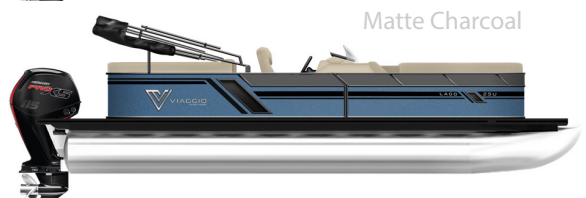
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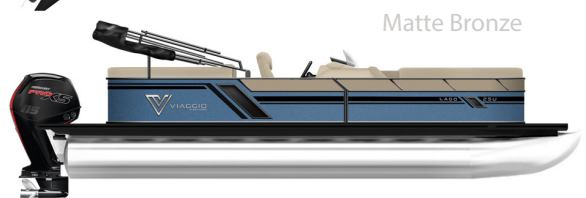
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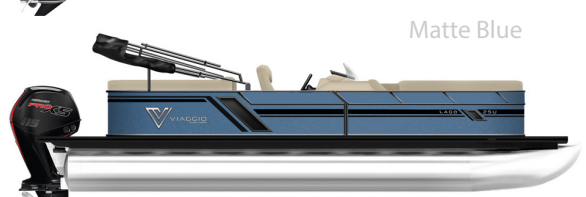
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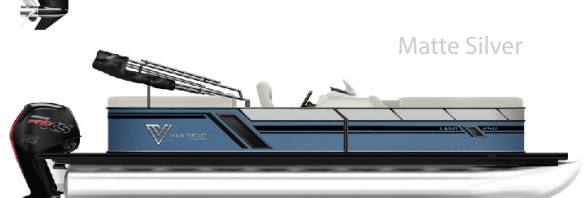
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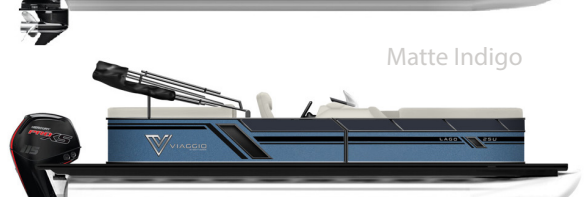
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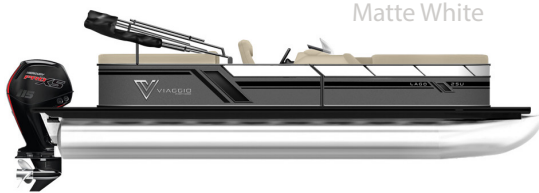


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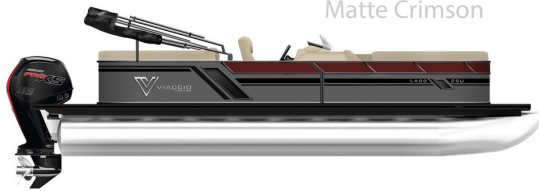
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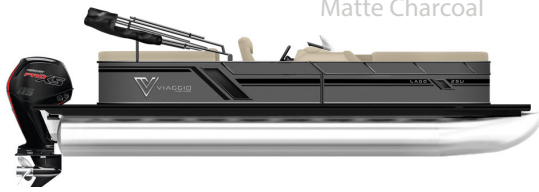
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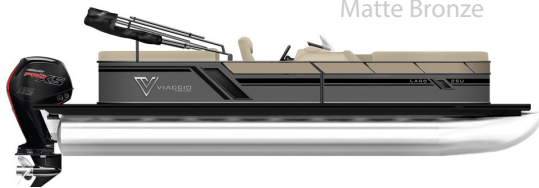
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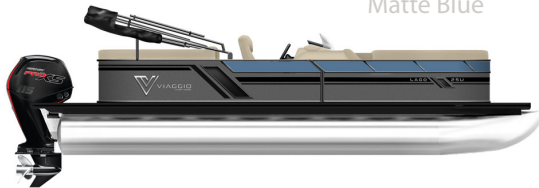
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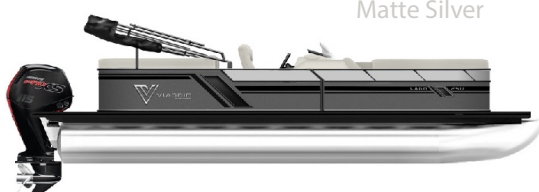
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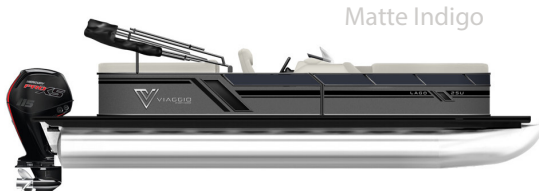
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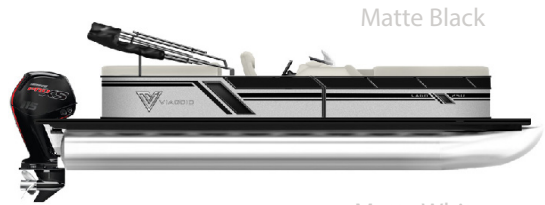


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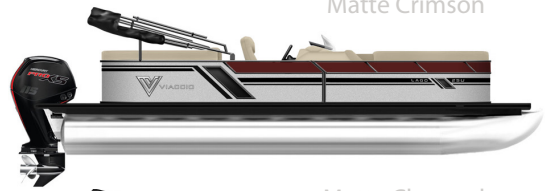
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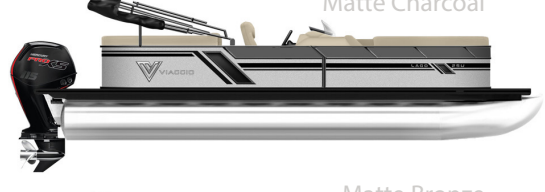
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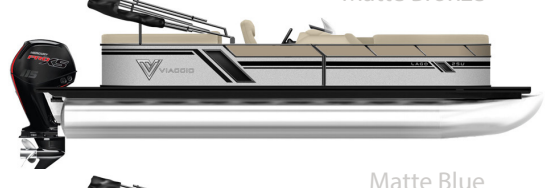
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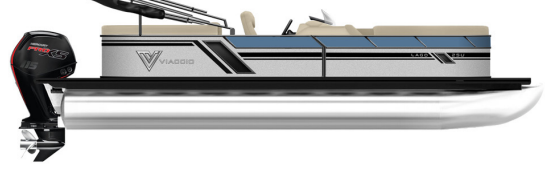
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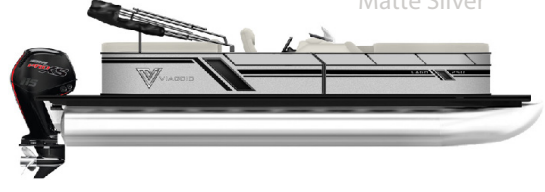
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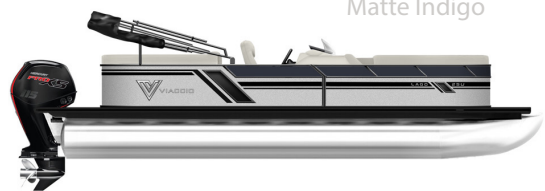
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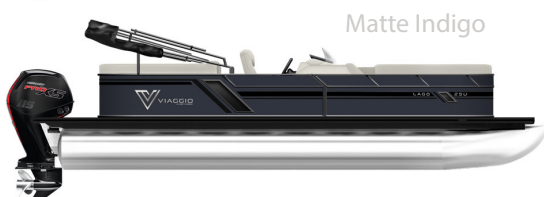
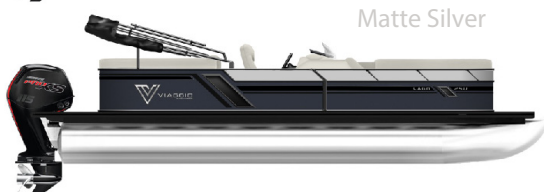
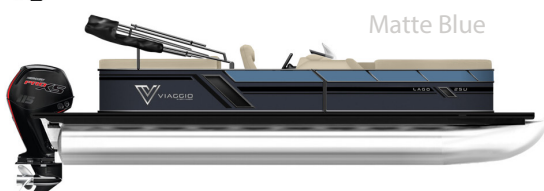
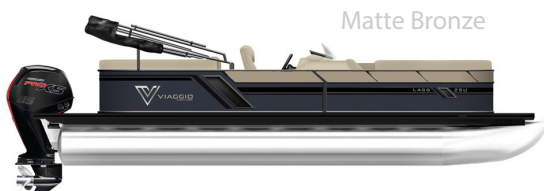
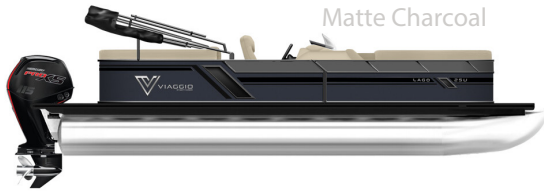
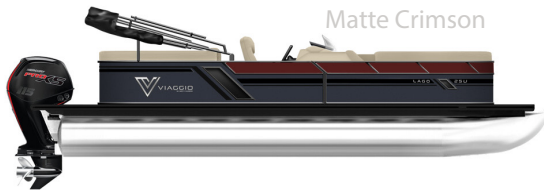
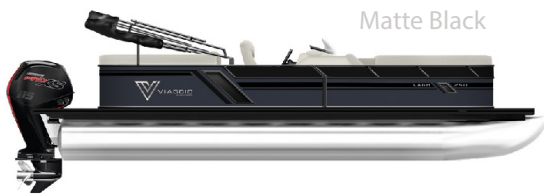


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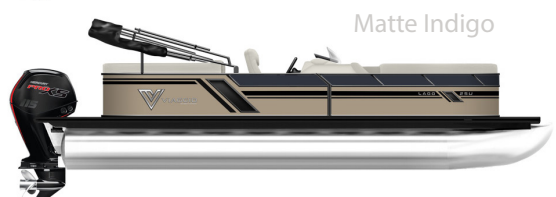
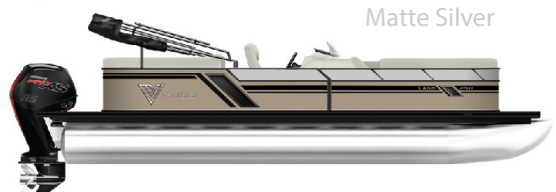
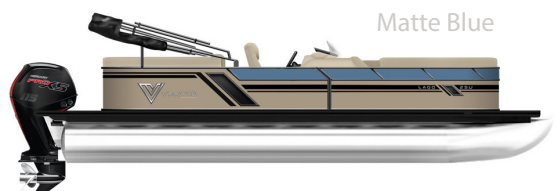
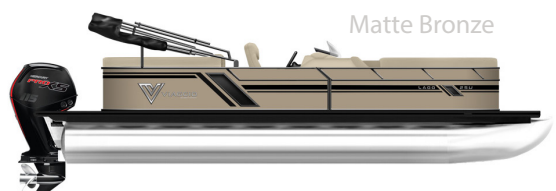
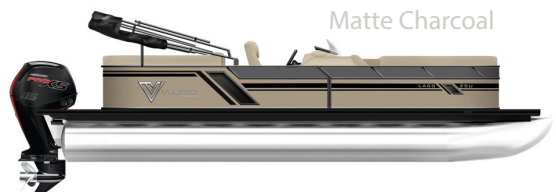
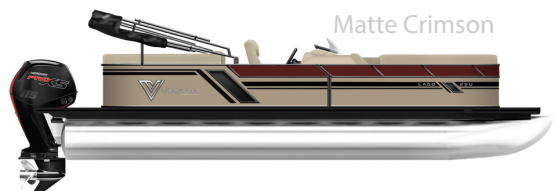
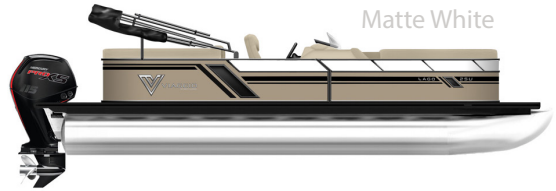


# LAGO

## MATTE INDIGO



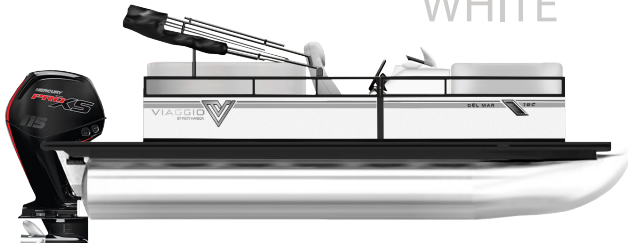
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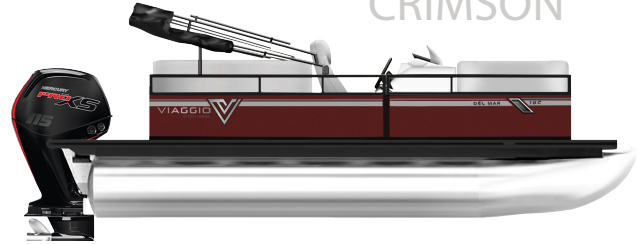


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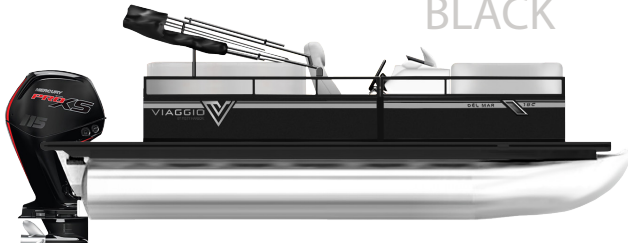
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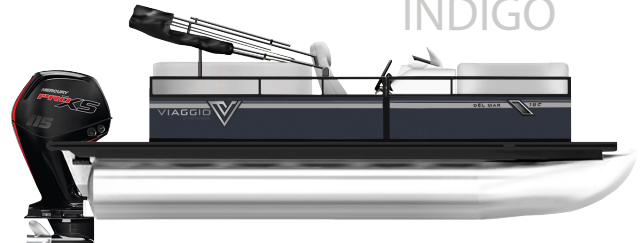
CRIMSON



BLACK



INDIGO



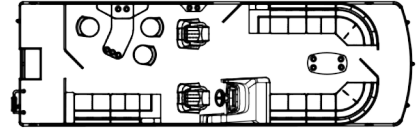
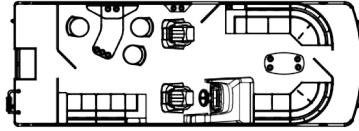
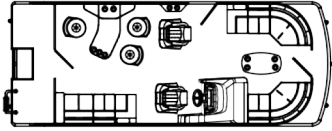
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21'

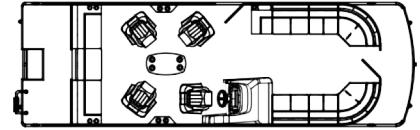
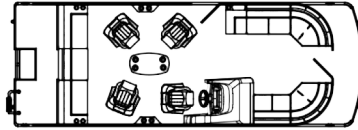
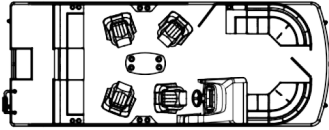
23'

26'

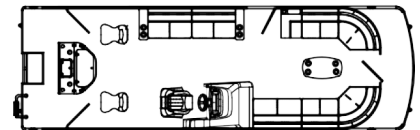
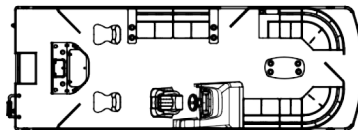
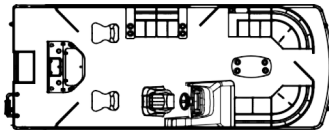
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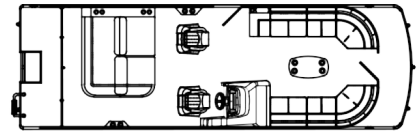
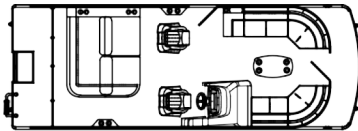
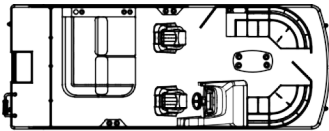
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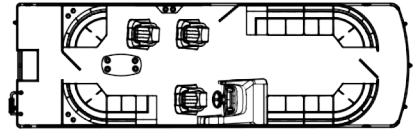
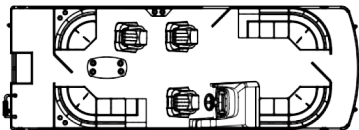
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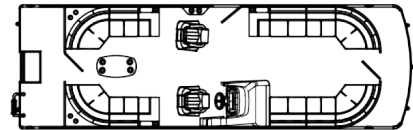
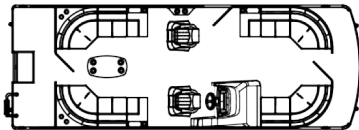
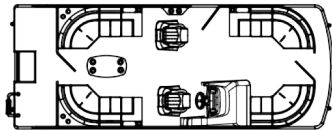
S



T



U



# LAGO

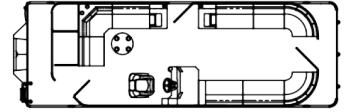
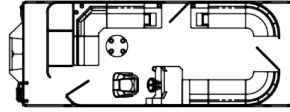
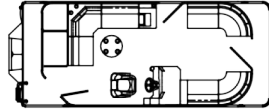
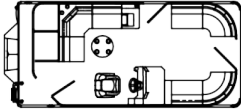
18'

20'

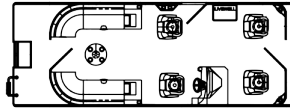
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25'

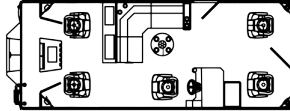
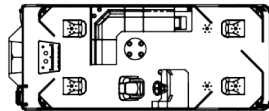
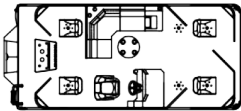
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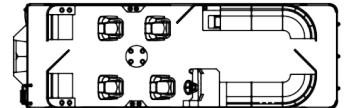
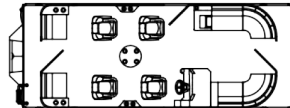
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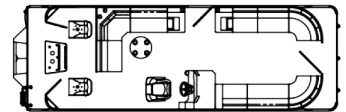
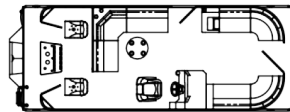
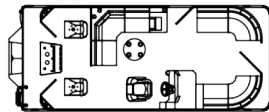
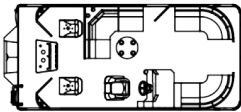
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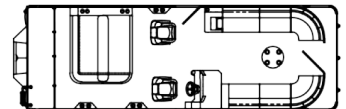
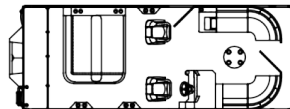
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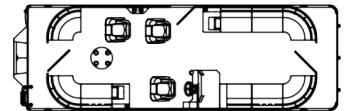
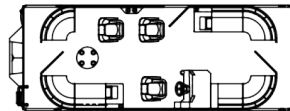
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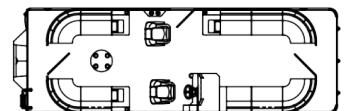
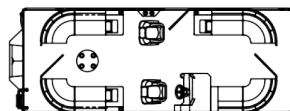
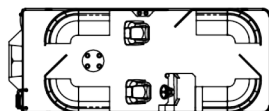
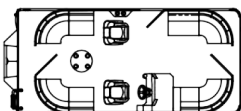
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T



U



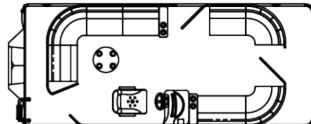
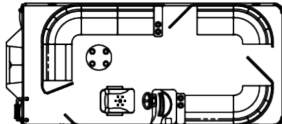
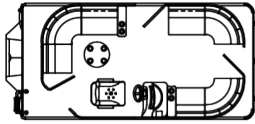
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16'

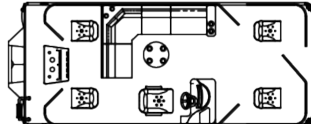
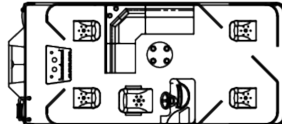
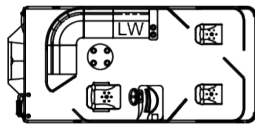
18'

20'

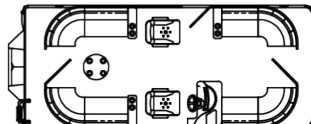
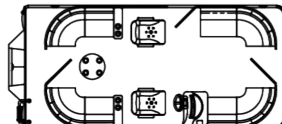
C



F



U







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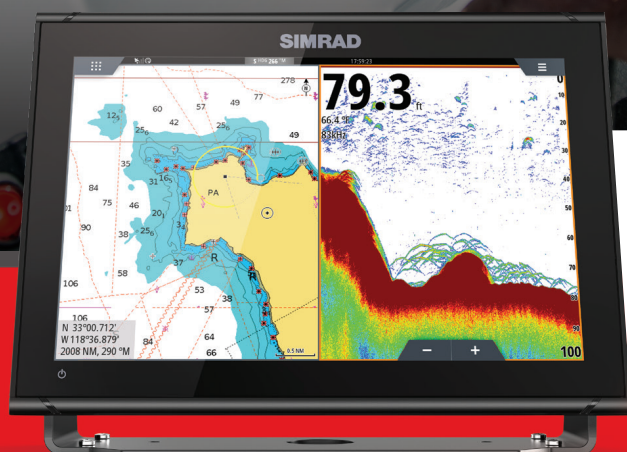


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